

## Multiplying Behaviors

“When we have a revelation or feel pain, we spring to action. What should I do that I haven’t been doing before?”

**Is there a sense of urgency in you and other leaders?**

The first key behavioral pattern is the **schedule** that you keep. Managing your personal schedule, as well as that of your staff and leaders, requires an intentional change. If you are to live into the development of leaders as a top priority, you need to **carve out 20% of your work schedule** to develop apprentices, leaders, and coaches.

**What can you do to put this key into practice?**

A second key behavioral pattern is to develop a dashboard to **measure multiplying efforts**. We recommend that you measure:

- numbers of people who are connected in relational community (small groups, etc.)
- numbers of people engaged in serving opportunities
- numbers of leaders
- numbers of apprentices

Keep this dashboard in front of you and evaluate it **quarterly**.

**What do you currently measure?**

**What would your dashboard look like if it were created to measure multiplying components?**

Behavioral Patterns in a Multiplying Culture are not done once in a while. They are **consistent** and **measurable**.